

## PERFORMANCE PROVIDER



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# WORKING TOGETHER TO OPTIMIZE THE PERFORMANCE OF DRINKING WATER SUPPLY NETWORKS AND PRESERVE OUR RESOURCES

WMI is committed with excellence on all your projects worldwide, because we share the will to provide sustainable access to drinking water, in order to reconcile human activities and the preservation of our environment.

### MODULAR DIAGNOSIS,

## OPTIMIZATION AND PERFORMANCE-MANAGEMENT SOLUTIONS FOR WATER AND SANITATION SYSTEMS

WMI - Water Management International is a specialized subsidiary of the water works department of VINCI Construction Grands Projets, which designs and builds major civil engineering and building projects.

#### WMI is dedicated to assessing

and optimizing drinking water and sanitation systems, and has been providing its expertise worldwide to operators of networks and services since 1989. We help you design and operate **efficient** and quality water supply systems for your customers.

Based on our experience and expertise in all areas of water supply, from water sources to consumers, we can provide solutions,

from engineering design to implementation of works and commissioning, that are customised to the needs, budget and priorities of our clients. Our services range from technical assistance to turnkey projects.

We can also develop financial solutions for your projects.

Through the management of **smart networks**, we ensure greater safety and reliability, more relevant decision-making, and better operational control. Thus, you can provide better customer service and **optimize your systems'** environmental and financial performance.

To ensure that actions undertaken are sustainable and operators are fully in control of water supply systems, WMI teams are keen to pass on their know-how to local and client personnel.

### OUR MAIN FOCUS: CONTROLLING AND REDUCING NON-REVENUE WATER (NRW)





## SOLUTIONS OF ENGINEERING, SERVICES AND WORKS

for the management of water and sanitation systems

WMI - WATER MANAGEMENT INTERNATIONAL





## **TECHNICAL** optimization

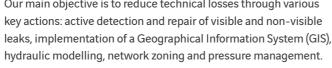
A constant challenge for local, regional or national utilities and operators of water and sanitation systems, is to improve technical performance to ensure that people have access to sufficient and high-quality drinking water.

WMI provides support to optimize the management of water system networks, from diagnosis to the implementation of an action plan aimed at preserving water resources and ensuring the sustainability of assets.

Our main objective is to reduce technical losses through various



Pressure regulation,





WMI helps you implement solutions

exemplary customer service.

for effective commercial management and responsive,

A key objective is to ensure that all water consumption is consistently and accurately measured and that customers are billed fairly.

To secure your revenue, we help you evaluate, upgrade and maintain your measuring tool as well as optimize the commercial management chain (consumer survey, pricing/ subscription, customer database, meter reading, analysis of consumption, billing and revenue recovery).

#### **ENGINEERING**

**NETWORK DIAGNOSIS** 

HYDRAULIC MODELLING

NETWORK ZONING (design)

IWA APPROACH: WATER BALANCES, MONITORING

OF INDICATORS (ILI, LLI, ...), BENCHMARK

PRESSURE MODULATION/OPTIMIZATION

**ENERGY BALANCE** 

#### **SERVICES**

DETECTION OF NON-VISIBLE LEAKS:

MEASUREMENT CAMPAIGNS/OUANTIFICATION

THEORETICAL AND FIELD TRAINING

OPTIMIZATION OF PUMPING AND STORAGE

**DEFINITION OF STRATEGIES** AND ACTIONS PLANS

#### NETWORK SURVEY/PIPES AND CABLES DETECTION

#### GIS MAPPING AND DATA ENTRY

ACOUSTIC METHODS (correlation, geophone) OR TRACER GAS

VIDEO INSPECTION

TIGHTNESS TESTING (AIR OR WATER TYPE TEST)

#### WORKS

#### IMPLEMENTATION OF A DISTRICT METERING AREAS DESIGN

CONSTRUCTION OF MEASUREMENT CHAMBERS AND HYDRAULIC SECTORS

HYDRAULIC EQUIPMENT INSTALLATION

INSTALLATION AND CONFIGURATION OF PRESSURE CONTROL VALVES

REPAIR OF LEAKS OF ALL TYPES AND SIZES

LAYING AND REPLACEMENT OF PIPELINES

REHABILITATION OF PUMPING STATIONS

#### **ENGINEERING**

Smart water meter,

#### **CUSTOMER DATABASE ANALYSIS**

MONITORING OF CONSUMPTION/ KEY PERFORMANCE INDICATORS

METER READING, BILLING AND REVENUE MANAGEMENT

METER ANALYSIS AND REPLACEMENT PLANNING

CUSTOMER SATISFACTION SURVEYS AND CONTINUOUS IMPROVEMENT

> **DEFINITION OF STRATEGIES** AND ACTION PLANS

#### **SERVICES**

**COMMERCIAL** 

optimization

#### SURVEY OF CUSTOMERS AND ILLEGAL CONNECTIONS

**CUSTOMER DATABASE UPDATING** AND RECLASSIFICATION

GIS MAPPING AND DATA ENTRY

INSTALLATION OF METER TEST BENCHES

IDENTIFICATION OF MEASURING ERRORS

ESTABLISHMENT OF CONSUMPTION PROFILES

THEORETICAL AND FIELD TRAINING

INSTALLING AND UPDATING OF CUSTOMER INFORMATION SYSTEMS (CIS)

SELECTING AND INSTALLING OF METER DATA COLLECTION (MDC)/ METER DATA MANAGEMENT (MDM) SYSTEMS

#### WORKS

#### INSTALLATION OF METERS (domestic, commercial and industrial)

#### MOBILE REMOTE METER READING

INSTALLATION OF AUTOMATIC METER READING SYSTEMS AND FIXED NETWORKS (AMR/AMI)

> INSTALLATION AND REPLACEMENT OF SERVICE CONNECTIONS

#### IMPROVEMENT OF THE COMMERCIAL MANAGEMENT SERVICE OF THE NATIONAL WATER COMMISSION (NWC)

WMI supplied and selectively replaced/installed more than 120,000 water meters, DN15 mm to 100 mm, more than 4,000 of which were equipped with remote reading systems. In addition, a manual and semi-automatic reading (AMR/AMI compatible) system with a capacity of 400,000 subscribers was installed. At the same time, the technical assistance provided by WMI, including co-management with the NWC, resulted in a sustained increase in NWC incomes of approximately \$17.7 million/year.



PILOT PROGRAM TO REDUCE NON-REVENUE WATER IN THREE PRIORITY AREAS

Yangon, Myanmai

As part of the implementation of the NRW reduction action plan of Yangon City, WMI teams trained technicians of the water utility (YCDC) to detect leaks with tracer gas. This technique is especially used in the case of low pressure networks.



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## **OPERATIONAL**

#### assistance

WMI is committed to improve and maintain the sustainable performance of water and sanitation systems through smart management of resources. We aim at providing our clients with better service and help them achieve optimized environmental and financial performance.

Working closely with water network operators, WMI establishes appropriate data retrieval, processing and analysis solutions. We implement solutions that are compatible with systems already in place, thereby enabling seamless communication and interoperability. In addition, decision-making processes are built in so as to ensure dynamic and effective operational management.

### **SMART NETWORKS:** improved network performance through intelligent applications

The smart network approach combines constant monitoring and remote control of facilities (telemetry, SCADA), smart metering and asset management.

The monitoring of production (via GSM/GPRS) and consumption values (via radio, fixed and mobile systems, AMR/AMI), as well as the real-time detection of leaks, make it possible to optimize physical and financial performance, reduce power consumption and provide better information to clients (leak and high/low consumption alerts, daily readings, etc.).

## INSTITUTIONAL SUPPORT and organizational strengthening

WMI is committed to the institutional development of the water sector, and supports public authorities and management entities in achieving their goals and missions to provide transparency and quality services while controlling rates.

To achieve this, WMI will assess the situation and formulate recommendations on methods/procedures for operations, financing, collaboration, control and regulations.

We define the strategic priorities needed to strengthen water and sanitation utilities across all their divisions.

WMI's experts will provide you with assistance to develop strategic plans for both technical and commercial enhancement.

Using sustainable management methods,
WMI will also develop and implement organisational change
strategies to achieve technical, societal and financial excellence.

#### **ENGINEERING**

ASSET MANAGEMENT

#### SERVICES

#### INSTALLATION OF TELEMETRY/SCADA SYSTEMS

**WORKS** 

#### PREVENTIVE AND CORRECTIVE MAINTENANCE

GIS (implementation)

DESIGN OF COMPUTERISED MAINTENANCE MANAGEMENT SYSTEM (CMMS)

DESIGN OF SUPERVISORY CONTROL
AND DATA ACQUISITION (SCADA) AND TELEMETRY

MANAGEMENT OF INFORMATION SYSTEMS

EXPLOITATION OF DATA
AND DECISION-MAKING TOOLS

ALERT IN CASE OF INCIDENT
(abnormal flow, failure, fraud, overflow, flood...)

CADASTRAL/SURVEY MAPPING

GIS OPERATION

MANAGEMENT OF TECHNICAL INTERVENTIONS

INFORMATION SYSTEMS TRAINING

OPERATION AND MAINTENANCE

#### ENGINEERING

#### SERVICES

#### INSTITUTIONAL ASSESSMENT AND AUDIT

#### TARIF, FINANCIAL AND ECONOMIC STUDIES

PREPARATION OF REGULATORY
AND LEGAL INSTRUMENTS

DEVELOPMENT OF STRATEGIC PLANS FOR THE WATER SECTOR

INSTITUTIONAL REFORM SUPPORT

ORGANIZATIONAL AUDITS

DEVELOPMENT OF AN INTERNAL IMPROVEMENT PLAN

#### OPINION AND CUSTOMER SATISFACTION SURVEYS

PUBLIC AWARENESS PROGRAM

CAPACITY BUILDING AND CHANGE MANAGEMENT

STUDY TRIPS

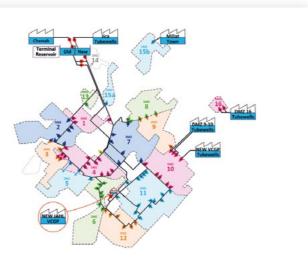
ASSISTANCE WITH TENDERS AND PROCUREMENT

TECHNICAL AND MANAGERIAL ADVICE

## OPTIMIZATION OF THE WATER SUPPLY NETWORK OF FAISALABAD

Faisalabad, Pakistan

Following the updating of GIS mapping and the creation of a hydraulic model (WaterGEMS®), the network zoning for the Faisalabad distribution network (1,600 km) was designed and 90 DMAs were installed. A SCADA system for remote monitoring and control (flow/pressure) of the distribution network was also designed, installed and put into service.



## TECHNICAL ASSISTANCE TO THE ADDIS ABABA WATER AUTHORITY

Addis Ababa, Ethiopia

WMI provided support to AAWSA in the specific commercial, financial and technical fields to increase its efficiency on various points: drinking water and sanitation, non-revenue water, customer management, operation and maintenance, information technology, finance, institutional and organizational strengthening of the general management, and contractual management.



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## Our main **REFERENCES**



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